

APR 23 2018



April 16, 2018

Mr. Zenon Dragosz
Administrator of Broadband and Cable TV
P.O. Box 7300
41975 Loudoun Center Place
Leesburg VA 20177

Re: Important Information on Video Packaging

Dear Mr. Zenon Dragosz:

At Comcast we are constantly innovating to deliver more value, flexibility and choice to our customers. One way we do this is to offer our industry-leading products in packages for customer convenience and savings. We are introducing new, simpler pricing and packaging options detailed below.

Our new packages provide customers with more of what they want in entertainment, including new, lower pricing on Double and Triple Play packages inclusive of High Definition, and more Internet speed options – all the way up to 1 Gig. We are adding more value to our higher-end packages as well by including Netflix and other great entertainment options, giving access to more of the best shows and movies customers enjoy. Comcast is now giving customers even more choice and more control through an increasingly personalized experience.

Double Play Bundled Packages:

- The **Economy Double Play** package at \$102.67 per month will include Digital Economy, a TV Box with Remote for the primary outlet, and Performance Plus Internet.
- The **Standard Double Play** package at \$112.67 per month will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, a TV Box with Remote and HD programming for the primary outlet, and Performance Pro Internet.
- The **Select Double Play** package at \$122.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Preferred Tier, a TV Box with Remote, DVR Service and HD programming for the primary outlet, and Performance Pro Internet.
- The **Signature Double Play** package at \$142.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Preferred Tier, Showtime, Starz, Streampix, a TV Box with Remote, DVR Service and HD programming for the primary outlet, Performance Pro Internet, and Netflix Standard (HD) Plan.
- The **Super Double Play** package at \$172.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Premier Tier, Sports Entertainment Package, Streampix, a TV Box with Remote, DVR Service and HD programming for the primary outlet, Blast! Internet, and Netflix Standard (HD) Plan.

Triple Play Bundled Packages:

- The **Standard Triple Play** package at \$132.67 per month will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, a TV Box with Remote and HD programming for the primary outlet, Performance Pro Internet, and Voice Unlimited.
- The **Select Triple Play** package at \$152.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Preferred Tier, a TV Box with Remote, DVR Service and HD programming for the primary outlet, Blast! Internet, and Voice Unlimited.
- The **Signature Triple Play** package at \$172.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Preferred Tier, Showtime, Starz, Streampix, a TV Box with Remote, DVR Service and HD programming for the primary outlet, Extreme Pro Internet, Voice Unlimited, and Netflix Standard (HD) Plan.
- The **Super Triple Play** package at \$202.67 will include Limited Basic, kids & family programming, entertainment programming, sports & news programming, Digital Premier Tier, Sports Entertainment Package, Streampix, a TV Box with Remote, DVR Service and HD programming for the primary outlet, Gigabit Internet, Voice Unlimited, and Netflix Standard (HD) Plan.

New customers will be able to take advantage of these new packages starting April 17, 2018, and existing customers will be able to do the same starting May 9, 2018. Our existing Double and Triple Play packages, including our XFINITY Latino Double and Triple Play packages, will no longer be available for new subscriptions when these new packages become available to customers.

We're happy to be able to provide more value through these new Xfinity packages loaded with content, features, options and faster speeds – all at new, lower pricing. If you have any questions about these changes, please feel free to contact me at (301) 836-9436.

Sincerely,

Kevin Broadhurst
Vice President of Government & Regulatory Affairs



COMCAST