

**BOARD OF SUPERVISORS
FINANCE/GOVERNMENT OPERATIONS AND
ECONOMIC DEVELOPMENT COMMITTEE
ACTION ITEM**

SUBJECT: **CONTRACT RENEWAL/Contract Award/Job Order
Contracts for Paving, Surfacing and Sitework**

ELECTION DISTRICT: Countywide

CRITICAL ACTION DATE: October 11, 2016

STAFF CONTACTS: Ernest Brown, General Services
Tom Trask, General Services
Christopher Bresley, Finance and Procurement

PURPOSE: To award job order contracts for paving, surfacing and sitework.

RECOMMENDATION: Staff recommends that the Finance/Government Operations and Economic Development Committee (FGOEDC) recommend to the Board of Supervisors (Board) that the Purchasing Agent be authorized to award contracts for the Job Order Contract (JOC) for Paving, Surfacing and Sitework to Madigan Construction, Inc.; HITT Contracting, Inc., and the Paschen Pro-pave Joint Venture in the estimated amount of \$4,000,000.

BACKGROUND: Invitation for Bid No. 431 was issued on June 27, 2016, for up to three (3) JOC for Paving, Surfacing and Sitework. Six (6) bids were received on July 28, 2016, with Madigan Construction, Inc.; HITT Contracting, Inc., and the Paschen Pro-pave Joint Venture, submitting the lowest responsive and responsible bids. This contract award is based on the lowest weighed adjustment factor to the Construction Task Catalog (CTC) rather than the lowest lump sum price. The adjustment factor covers the contractor's expenses that are in addition to the pre-established unit prices in the CTC. The adjustment factors are weighted to make sure the higher adjustment factor for work done after normal working hours does not have an artificial impact on the contract award.

Name	Bid Price
1. HITT Contracting Inc.	1.0017
2. Madigan Construction	1.0166
3. Paschen Pro-Pave Joint Venture	1.0363
4. Finley Asphalt & Paving	1.0770
5. Leo Construction Company	1.1085

6. Espina Paving Inc.	1.1180
-----------------------	--------

The scope of work for this contract provides for countywide paving, surfacing and sitework on an as-needed basis at various County facilities over a one-year base term with up to two (2) one-year additional option terms. A JOC is a competitively bid, firm fixed priced, indefinite quantity contract. The work includes a collection of tasks and related technical specifications that have pre-established unit prices. The contracts are used for the accomplishment of access road and parking lot paving, pedestrian/bike trails, paving repairs, resurfacing, miscellaneous site work including but not limited to excavation, grading drainage by means of individual job orders issued under the contracts and related to discrete projects as they are identified. The contracts will generally be utilized to accomplish small to medium sized, projects with a typical job order value within the range of \$10,000-\$200,000.

Per the Virginia Public Procurement Act, the maximum value of any individual Job Order cannot exceed \$500,000. The County estimates spending \$4,000,000 in aggregate per year under these contracts; however, other than the minimum contract value of \$25,000, the County makes no additional guarantee as to the minimum amount of work that will be awarded under each of these contracts.

ISSUES: The benefits of using a JOC for this type of work is that the County: (1) has a detailed technical specification for each construction task contained in the CTC; thus establishing a uniform quality standard for all aspects of the work; and (2) has realized cost savings from having pre-established unit prices (i.e. encompassing all materials, labor and equipment) for each and every construction task. Prior to the implementation of the JOC Program, staff relied on the contractors to prepare the technical specifications, material costs and quantity of labor and equipment necessary. The County's consultant, The Gordian Group, developed the technical specification and CTC (with localized pricing) in conjunction with County staff. In addition, they trained County staff and the general contractor's staff on the use of JOC management software and assist in the field joint scoping meetings and review of contractor's price proposals. This contract is essential to the repair, maintenance, and renovation of County facilities and the execution of the Capital Asset Preservation Program.

FISCAL IMPACT: The County anticipates spending up to \$4,000,000 for these services from November 1, 2016 through September 30, 2017. Funding is available in the operating budgets of the Department of General Services, the Department of Parks, Recreation and Community Services, and the Department of Transportation and Capital Infrastructure, the Capital Asset Preservation Program; and the Capital Improvement Program.

ALTERNATIVES:

1. Recommend to the Board that the Purchasing Agent be authorized to award contracts for the Job Order Contract (JOC) for Paving, Surfacing and Sitework to Madigan Construction, Inc.; HITT Contracting, Inc., and the Paschen Pro-pave Joint Venture in the estimated amount of \$4,000,000.

2. Do not recommend renewal of the contracts and direct staff on how to proceed

DRAFT MOTIONS:

1. I move that the Finance/Government Operations and Economic Development Committee recommend to the Board of Supervisors that the Purchasing Agent be authorized to award contracts for the Job Order Contract (JOC) for Paving, Surfacing and Sitework to Madigan Construction, Inc.; HITT Contracting, Inc., and the Paschen Pro-pave Joint Venture in the estimated amount of \$4,000,000.

OR

2. I move an alternate motion.